

# **Comprehensive Report**

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ATTN: Chris B Report Printed: AUG 30 2005

# **Overview**

**BUSINESS SUMMARY** 

HYDROGEOLOGIC INC 1155 Herndon Parkway Ste 900 Herndon, VA 20170

D&B D-U-N-S Number: 19-394-2604

This is a **headquarters** location. Branch(es) or division(s) exist.

**Telephone**: 703 478-5186

**Fax:** 703 471-4180

Chief executive: PETER HUYAKORN,

**PRES** 

Year started: 1987

Employs: 150 (80 here)

Sales E: \$19,200,000

History: CLEAR

Financing: SECURED

**SIC**: 8748

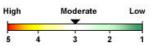
Line of business: Business consulting

services



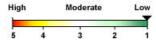
# Credit Score Class: 3

Moderate risk of severe payment delinquency over next 12 months



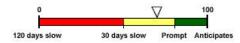
# Financial Stress Class:

Low risk of severe financial stress over the next 12 months



# 12-Month D&B PAYDEX®: 68

When weighted by dollar amount, payments to suppliers average 17 days beyond terms.



D&B Rating: 1R3

Number of employees: 1R is 10 or more

employees.

Composite credit appraisal: 3 is fair.



# **EXECUTIVE SUMMARY**

The **Financial Stress Class of 1** for this company shows that during the previous year, firms with this classification had a failure rate of 0.49% (49 per 10,000), which is lower than the national average.

The **Credit Score class of 3** for this company shows that during the previous year, 12.3% of the firms with this classification paid one or more bills severely delinquent, which is lower than the national average.

| Predictive Scores      | This Business | Comments   |
|------------------------|---------------|--|
| Financial Stress Class | 1             | Failure Rate lower than the national average                                   |
| Financial Stress Score | 1404          | Highest Risk: 1,001; Lowest Risk: 1,850  |
| Credit Score Class     | 3             | Probability of Severely Delinquent Payment is lower than the national average. |

Other Key Indicators

PAYDEX Scores 17 days beyond terms Pays more slowly than the average for its

industry of 8 days beyond terms

Industry Median 8 days beyond terms

Present management 18 years

control

UCC filling(s) are reported for this business

Public Filings No record of open Suit(s), Lien(s), or Judgment(s) in the D&B database

Financing Is secured History Is clear

#### CREDIT CAPACITY SUMMARY

D&B Rating: 1R3

Number of employees: 1R indicates 10 or more employees.

Composite credit appraisal: 3 is fair.

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive. For more information, see the D&B Rating Key.

Sales: \$19,200,000 Payment Activity: # of Employees Total: 150 (80 here) (based on 54 experiences)

Average High Credit: \$6,552 Highest Credit: \$100,000 Total Highest Credit: \$353,850

Jump to:

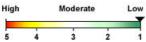
Overview | Payments | Public Filings | History & Operations | Banking & Finance



# FINANCIAL STRESS SUMMARY

The Financial Stress Summary Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

Financial Stress Class: 1



Low risk of severe financial stress, such as a bankruptcy, over the next 12 months

# **Incidence of Financial Stress**

Among Businesses with this

Classification: 0.49% (49 per 10,000) National Average 1.40% (140 per 10,000)

Financial Stress National Percentile: 35 (Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score: 1404 (Highest Risk: 1,001; Lowest Risk: 1,850)

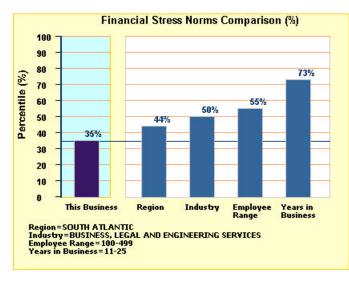
The Financial Stress Class of this business is based on the following factors:

- No record of open suit(s), lien(s), or judgement(s) in the D&B files.
- 30% of trade experiences indicate slow payment(s) are present.
- Payment experiences exist for this firm which are greater than 60 days past due.

## Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued
  operations over the past year with loss to creditors. The Incidence of Financial Stress National Average
  represents the national failure rate and is provided for comparative purposes.

- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on 2002.



| Norms   | National %  |
|---|-------------|
| This Business   | 35          |
| Region:<br>SOUTH ATLANTIC                                   | 44          |
| Industry:<br>BUSINESS, LEGAL ANI<br>ENGINEERING<br>SERVICES | <b>D</b> 50 |
| Employee Range: 100-499                                     | 55          |
| Years in Business:<br>11-25                                 | 73          |

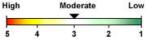
This business has a Financial Stress Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

#### CREDIT SCORE CLASS SUMMARY

The Credit Score class predicts the likelihood of a firm paying in a severely delinquent manner (90+ Days Past Terms) over the next twelve months. It was calculated using statistically valid models and the most recent payment information in D&B's files.

Credit Score Class: 3



Moderate risk of severe payment delinquency over next 12 months.

# Incidence of Delinquent Payment

Among Companies with this Classification: 12.30%

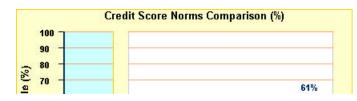
Credit Score Percentile: 41 (Highest Risk: 1; Lowest Risk: 100)

The Credit Score Class of this business is based on the following factors:

- Payment experiences exist for this firm which are greater than 60 days past due.
- 30% of trade experiences indicate slow payment(s) are present.
- No record of open suit(s), lien(s), or judgments(s) in the D&B files
- Business does not own facilities.

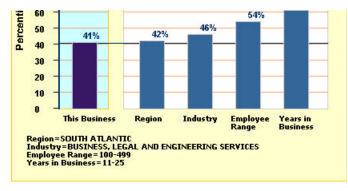
## Notes:

- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Percentile ranks this firm relative to other businesses. For example, a firm in the 80th percentile has a lower risk of paying in a severely delinquent manner than 79% of all scorable companies in D&B's files.



| Norms         | National % |
|---------------|------------|
| This Business | 41         |
|               |            |

3 of 12



This business has a Credit Score Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

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# Payments Payments

# PAYMENT TRENDS

| Total Payment Experiences in D&B's File:        | 54        |
|---|-----------|
| Payments Within Terms:<br>(not dollar weighted) | 83%       |
| Total Placed For Collection:                    | 0         |
| Average Highest Credit:                         | \$6,552   |
| Largest High Credit:                            | \$100,000 |
| Highest Now Owing:                              | \$10,000  |
| Highest Past Due:                               | \$1,000   |

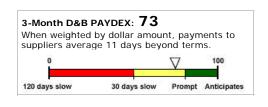
| Current PAYDEX is:          | 68 | equal to 17 days<br>beyond terms                  |
|-----------------------------|----|---|
| Industry Median is:         | 75 | equal to 8 days<br>beyond terms                   |
| Payment Trend currently is: | 1  | <b>up</b> , compared to payments three months ago |

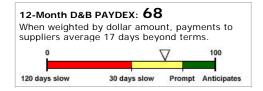
Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

# **PAYDEX Scores**

Shows the D&B PAYDEX scores as calculated on the most recent 3 months and 12 months of payment experiences.

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to payment experiences as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX scores can be found at the end of this report.





Based on payments collected over last 3 months.

Based on payments collected over last 12 months.

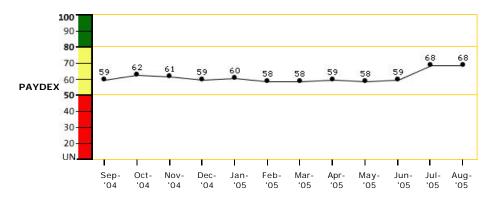
# **PAYDEX Yearly Trend**

# 12 Month PAYDEX Scores Comparison to Industry

|               | 9/04 | 10/04 | 11/04 | 12/04 | 1/05 | 2/05 | 3/05 | 4/05 | 5/05 | 6/05 | 7/05 | 8/05 |
|---------------|------|-------|-------|-------|------|------|------|------|------|------|------|------|
| This Business | 59   | 62    | 61    | 59    | 60   | 58   | 58   | 59   | 58   | 59   | 68   | 68   |

| Industry Q | uartiles |    |    |    |
|------------|----------|----|----|----|
| Upper      | 79       | 79 | 79 | 79 |
| Median     | 75       | 75 | 75 | 75 |
| Lower      | 68       | 67 | 68 | 69 |

Shows the trend in D&B PAYDEX scoring over the past 12 months.



Last 12 Months

Based on payments collected over the last 12 months.

- Current PAYDEX for this Business is 68, or equal to 17 days beyond terms
- The 12-month high is 68, or equal to 17 days beyond terms
- The 12-month low is 58, or equal to 24 days beyond terms

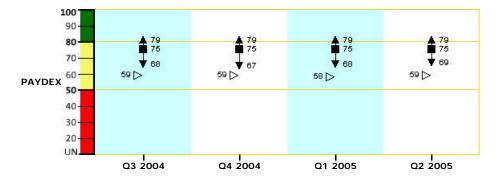
# **PAYDEX Comparison to Industry**

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Business consulting services, based on SIC code 8748.

# **Quarterly PAYDEX Scores Comparison to Industry**

| Previous Year      |      |       |      |      |  |  |  |  |  |
|--------------------|------|-------|------|------|--|--|--|--|--|
|                    | 9/03 | 12/03 | 3/04 | 6/04 |  |  |  |  |  |
| This Business      | 71   | 59    | 59   | 60   |  |  |  |  |  |
| Industry Quartiles |      |       |      |      |  |  |  |  |  |
| Upper              | 79   | 79    | 79   | 79   |  |  |  |  |  |
| Median             | 75   | 75    | 76   | 75   |  |  |  |  |  |
| Lower              | 68   | 69    | 68   | 68   |  |  |  |  |  |

| Current Year       |      |       |      |      |  |  |  |  |  |
|--------------------|------|-------|------|------|--|--|--|--|--|
|                    | 9/04 | 12/04 | 3/05 | 6/05 |  |  |  |  |  |
| This Business      | 59   | 59    | 58   | 59   |  |  |  |  |  |
| Industry Quartiles |      |       |      |      |  |  |  |  |  |
| Upper              | 79   | 79    | 79   | 79   |  |  |  |  |  |
| Median             | 75   | 75    | 75   | 75   |  |  |  |  |  |
| Lower              | 68   | 67    | 68   | 69   |  |  |  |  |  |



Last 12 Months

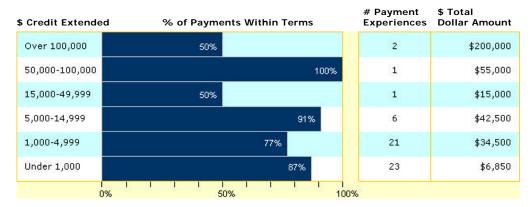
Based on payments collected over the last 4 quarters.



- Current PAYDEX for this Business is 68, or equal to 17 days beyond terms
- The present industry median score is 75, or equal to 8 days beyond terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

#### **Payment Habits**

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences used to calculate the percentage, and the total dollar value of the credit extended.



Based on payments collected over the last 12 months.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc.

# **PAYMENT SUMMARY**

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 54 payment experiences in D&B's file for the most recent 12 months, with 38 experiences reported during the last three month period.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

|                       | Total<br>Rcv'd<br>(#) | Total Dollar<br>Amts<br>(\$) | Largest High<br>Credit<br>(\$) | Within<br>Terms<br>(%) | <31 | Days<br>31-60<br>(% | 61-90 | 90> |
|-----------------------|-----------------------|------------------------------|--------------------------------|------------------------|-----|---------------------|-------|-----|
| Top industries:       |                       |                              |                                |                        |     |                     |       |     |
| Nonclassified         | 7                     | 17,000                       | 10,000                         | 93                     | 7   | 0                   | 0     | 0   |
| Telephone communictns | 6                     | 4,400                        | 2,500                          | 99                     | 1   | 0                   | 0     | 0   |
| Misc equipment rental | 4                     | 156,500                      | 100,000                        | 100                    | 0   | 0                   | 0     | 0   |
| Short-trm busn credit | 4                     | 5,650                        | 5,000                          | 100                    | 0   | 0                   | 0     | 0   |
| Misc business service | 4                     | 5,500                        | 2,500                          | 100                    | 0   | 0                   | 0     | 0   |
| Whol office equipment | 3                     | 3,000                        | 1,000                          | 50                     | 50  | 0                   | 0     | 0   |
| Whol computers/softwr | 2                     | 20,000                       | 15,000                         | 62                     | 0   | 0                   | 38    | 0   |
| Help supply service   | 2                     | 8,500                        | 7,500                          | 56                     | 44  | 0                   | 0     | 0   |
| Radiotelephone commun | 2                     | 5,000                        | 2,500                          | 50                     | 50  | 0                   | 0     | 0   |
| Data processing svcs  | 2                     | 3,000                        | 2,500                          | 100                    | 0   | 0                   | 0     | 0   |
| Whol durable goods    | 2                     | 1,100                        | 1,000                          | 55                     | 45  | 0                   | 0     | 0   |
| Ret mail-order house  | 2                     | 600                          | 500                            | 41                     | 17  | 42                  | 0     | 0   |
| Mfg prefab metal bldg | 1                     | 100,000                      | 100,000                        | 0                      | 50  | 50                  | 0     | 0   |
| Ret-direct selling    | 1                     | 10,000                       | 10,000                         | 100                    | 0   | 0                   | 0     | 0   |
| Mfg computers         | 1                     | 5,000                        | 5,000                          | 100                    | 0   | 0                   | 0     | 0   |
| Limestone mining      | 1                     | 2,500                        | 2,500                          | 100                    | 0   | 0                   | 0     | 0   |
| Employment agency     | 1                     | 2,500                        | 2,500                          | 50                     | 50  | 0                   | 0     | 0   |

| Whol medical equip      | 1  | 1,000 | 1,000   | 100 | 0   | 0 | 0   | 0 |
|-------------------------|----|-------|---------|-----|-----|---|-----|---|
| Whol industrial equip   | 1  | 1,000 | 1,000   | 0   | 0   | 0 | 100 | 0 |
| Misc business credit    | 1  | 1,000 | 1,000   | 100 | 0   | 0 | 0   | 0 |
| Arrange cargo transpt   | 1  | 250   | 250     | 100 | 0   | 0 | 0   | 0 |
| Newspaper-print/publ    | 1  | 100   | 100     | 0   | 100 | 0 | 0   | 0 |
| Executive office        | 1  | 100   | 100     | 100 | 0   | 0 | 0   | 0 |
| Whol electrical equip   | 1  | 50    | 50      | 100 | 0   | 0 | 0   | 0 |
| Whol farm/garden mach   | 1  | 50    | 50      | 100 | 0   | 0 | 0   | 0 |
| Reg misc coml sector    | 1  | 50    | 50      | 100 | 0   | 0 | 0   | 0 |
| Other payment categorie | s: |       |         |     |     |   |     |   |
| Cash experiences        | 0  | 0     | 0       |     |     |   |     |   |
| Payment record unknown  | 0  | 0     | 0       |     |     |   |     |   |
| Unfavorable comments    | 0  | 0     | 0       |     |     |   |     |   |
| Placed for collections: |    |       |         |     |     |   |     |   |
| With D&B                | 0  | 0     | 0       |     |     |   |     |   |
| Other                   | 0  | N/A   | 0       |     |     |   |     |   |
| Total in D&B's file     | 54 |       | 100,000 |     |     |   |     |   |

The highest Now Owes on file is \$10,000 The highest Past Due on file is \$1,000

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed. Indications of slowness can be result of dispute over merchandise, skipped invoices, etc.

#### **PAYMENT DETAILS**

# **Detailed payment history**

| Date Reported<br>(mm/yy) | Paying Record | High Credit<br>(\$) | Now Owes<br>(\$) | Past Due<br>(\$) | Selling Terms | Last Sale<br>Within<br>(months) |
|--------------------------|---------------|---------------------|------------------|------------------|---------------|---------------------------------|
|                          |               |                     |                  |                  |               |                                 |
| 08/05                    | Ppt-Slow 30   | 7,500               | 5,000            | 0                |               | 1 mo                            |
|                          | Ppt-Slow 30   | 1,000               | 500              | 250              |               | 1 mo                            |
|                          | Slow 30       | 1,000               | 50               | 0                |               | 1 mo                            |
| 07/05                    | Disc          | 50                  | 0                | 0                | 2 10 N30      | 2-3 mos                         |
|                          | Ppt           | 10,000              | 7,500            | 0                |               | 1 mo                            |
|                          | Ppt           | 5,000               | 0                | 0                |               | 2-3 mos                         |
|                          | Ppt           | 5,000               | 5,000            | 0                |               | 1 mo                            |
|                          | Ppt           | 2,500               | 2,500            | 0                |               | 1 mo                            |
|                          | Ppt           | 2,500               | 750              | 0                |               | 1 mo                            |
|                          | Ppt           | 2,500               | 2,500            | 0                |               | 1 mo                            |
|                          | Ppt           | 2,500               | 2,500            | 0                |               | 1 mo                            |
|                          | Ppt           | 2,500               | 0                | 0                |               | 6-12 mos                        |
|                          | Ppt           | 1,000               | 1,000            | 0                | 1 10 N30      | 1 mo                            |
|                          | Ppt           | 1,000               | 0                | 0                | N30           | 2-3 mos                         |
|                          | Ppt           | 1,000               | 1,000            | 0                |               | 1 mo                            |
|                          | Ppt           | 1,000               | 1,000            | 0                |               | 1 mo                            |
|                          | Ppt           | 1,000               | 1,000            | 0                |               | 1 mo                            |
|                          | Ppt           | 1,000               | 0                | 0                |               | 6-12 mos                        |
|                          | Ppt           | 750                 | 50               | 0                |               | 1 mo                            |
|                          | Ppt           | 750                 | 100              | 0                |               | 1 mo                            |
|                          | Ppt           | 750                 | 0                | 0                |               | 1 mo                            |
|                          | Ppt           | 500                 | 500              | 0                |               | 1 mo                            |
|                          | Ppt           | 500                 | 500              | 0                |               | 1 mo                            |
|                          | Ppt           | 250                 | 0                | 0                | N30           | 2-3 mos                         |
|                          | Ppt           | 100                 |                  |                  |               | 6-12 mos                        |
|                          | Ppt           | 100                 | 0                | 0                |               | 2-3 mos                         |
|                          | Ppt           | 50                  | 50               | 0                |               | 1 mo                            |
|                          | Ppt-Slow 30   |                     | 750              | 0                |               | 1 mo                            |
|                          | Ppt-Slow 30   | 2,500               | 0                | 0                |               | 6-12 mos                        |
|                          | Ppt-Slow 30   | 1,000               | 0                | 0                |               | 2-3 mos                         |
|                          | Ppt-Slow 60   | 500                 | 0                | 0                | N30           | 6-12 mos                        |
|                          | Ppt-Slow 90   | 15,000              | 10,000           | 500              |               | 1 mo                            |

|       | Slow 30       | 50      | 0     | 0     |          | 4-5 mos  |
|-------|---------------|---------|-------|-------|----------|----------|
| 06/05 | Ppt           | 10,000  | 2,500 | 0     | N30      | 1 mo     |
|       | Ppt           | 1,000   | 0     | 0     |          | 6-12 mos |
|       | Ppt           | 750     | 0     | 0     |          | 1 mo     |
|       | Ppt           | 100     | 0     | 0     |          | 1 mo     |
|       | Ppt           | 50      | 0     | 0     | N30      | 6-12 mos |
| 05/05 | Ppt           | 250     | 50    | 0     |          | 1 mo     |
|       | Ppt           | 50      | 0     | 0     |          | 6-12 mos |
|       | Ppt-Slow 30   | 2,500   | 750   | 750   | N30      | 1 mo     |
| 04/05 | Ppt           | 1,000   | 1,000 | 0     |          | 1 mo     |
|       | Ppt-Slow 30   | 2,500   | 0     | 0     |          | 4-5 mos  |
| 03/05 | Ppt           | 100,000 |       |       |          | 1 mo     |
|       | Ppt           | 55,000  |       |       |          | 1 mo     |
|       | (046)         | 50      |       |       |          | 6-12 mos |
|       | Satisfactory. |         |       |       |          |          |
| 01/05 | Slow 5        | 100     | 100   | 0     |          |          |
| 11/04 | Slow 60+      | 1,000   | 1,000 | 1,000 | 1 10 N30 | 1 mo     |
| 10/04 | Ppt           | 250     | 0     | 0     |          | 6-12 mos |
|       | Ppt           | 50      | 50    | 0     |          | 1 mo     |
| 09/04 | Ppt           | 5,000   | 5,000 | 0     | N30      | 1 mo     |
|       | Ppt-Slow 30   | 2,500   | 2,500 | 0     |          | 1 mo     |
| 08/04 | Slow 30-60    | 100,000 | 0     | 0     | N30      | 6-12 mos |
| 05/04 | Slow 30       | 100     | 0     | 0     |          | 6-12 mos |

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

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# **Public Filings**

# **PUBLIC FILINGS**

The following data includes both open and closed filings found in D&B's database on the subject company.

| Record Type            | # of Records | Most Recent Filing Date |
|------------------------|--------------|-------------------------|
| Bankruptcy Proceedings | 0            | <del>-</del>            |
| Judgments              | 0            | -                       |
| Liens                  | 0            | =                       |
| Suits                  | 0            | -                       |
| UCC's                  | 8            | 03/02/2005              |

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

# **UCC FILINGS**

Collateral: Negotiable instruments and proceeds - Inventory and proceeds - Accounts

receivable and proceeds - Account(s) and proceeds - and OTHERS

Original Type:

F&M BANK - NORTHERN VIRGINIA, FAIRFAX, VA HYDROGEOLOGIC, INC. Sec. party:

Debtor: Filing number: 980706 7095

Filed with: SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

Date filed: 07/06/1998 Latest Info Received: 08/20/1998

Collateral: All Inventory and proceeds - All Account(s) and proceeds - All General

intangibles(s) and proceeds - All Equipment and proceeds - All Chattel paper

and proceeds Original

Type: Sec. party: ALLIANCE BANK, FAIRFAX, VA HYDROGEOLOGIC, INC. Debtor:

Filing number: 2229293 0

Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 09/06/2002

| Latest Info Re | <b>eived</b> : 10/09/2002 |
|----------------|---------------------------|
|                |                           |

Collateral: Business machinery/equipment and proceeds

Type:

DANKA OFFICE IMAGING COMPANY, CEDAR RAPIDS, IA Sec. party:

Debtor: HYDROGEOLOGIC, INC.

Filing number: 980817 7441

Filed with: SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA

Date filed: 08/17/1998 Latest Info Received: 09/14/1998

Collateral: Leased Computer equipment and proceeds

Type: Original

DELL FINANCIAL SERVICES, L.P., AUSTIN, TX Sec. party:

HYDROGEOLOGIC, INC. Debtor:

Filing number: 5067128 0

Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 03/02/2005 Latest Info Received: 03/31/2005

Collateral: Leased Computer equipment and proceeds Type: Sec. party: DELL FINANCIAL SERVICES, L.P., AUSTIN, TX

Debtor: HYDROGEOLOGIC, INC

Filing number: 4308685 9

Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 11/02/2004 Latest Info Received: 11/29/2004

Collateral: Leased Computer equipment and proceeds Type: Original

DELL FINANCIAL SERVICES, L.P., AUSTIN, TX Sec. party:

HYDROGEOLOGIC, INC Debtor:

Filing number: Filed with: 4308672 7

SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 11/02/2004 Latest Info Received: 11/29/2004

Collateral: Leased Computer equipment and proceeds Type: Original Sec. party: DELL FINANCIAL SERVICES, L.P., AUSTIN, TX

Debtor: HYDROGEOLOGIC, INC Filing number: 4093686 6

Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 04/02/2004 Latest Info Received: 04/21/2004

Collateral: Leased Communications equipment

Type: Original

ANTHONY WAYNE INVESTMENTS, AUSTIN, TX IMPERIAL BUSINESS CREDIT Sec. party: INC, DENVER, CO

HYDROGEOLOGIC, INC. Debtor:

981228 7511 Filing number:

SECRETARY OF THE COMMONWEALTH/UCC DIVISION, RICHMOND, VA Filed with:

12/28/1998 Date filed: Latest Info Received: 02/26/1999

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

## **GOVERNMENT ACTIVITY**

# **Activity summary**

Borrower (Dir/Guar): NO Administrative debt: NO Contractor YES Party excluded from federal program(s) NO

# Possible candidate for socio-economic program consideration

Labor surplus area: N/A Small Business: N/A 8(A) firm:

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources

Jump to:

Overview Scores <u>Payments</u> Public Filings Banking & Finance

# **History & Operations**

#### HISTORY

The following information was reported 01/11/2005:

Officer(s): PETER HUYAKORN, PRESIDENT

DR JAN KOOL, VICE PRESIDENT JOHN RUPNIK, VICE PRESIDENT

**DIRECTOR(S):** THE OFFICER(S)

Business started 1987 by the officers. 78% of capital stock is owned by Peter Huyacorn.

PETER HUYACORN born 1948. OCCUPATIONAL BACKGROUND: From 1987 to present active here. From 1981 to 1987 active with Geo Trans in Herndon, VA. From 1969 to 1981 active with Dames & Moore in Burlington, MA.

DR JAN KOOL. Graduated From Virgina Technical Institute With A Phd In Soil Physics. 1987-present active here.

JOHN RUPNIK. Antecedents undetermined.

#### CORPORATE FAMILY

For more details on the Corporate Family, use D&B's Global Family Linkage product.

# - Buy Selected Report(s):

# Branches (US):

Select companies below to buy Business Information Report(s).

Hydrogeologic Inc Denver, CO DUNS # 03-024-9069

Hydrogeologic Inc Atlanta, GA DUNS # 83-615-9103

Hydrogeologic Inc Shawnee Mission, KS DUNS # 03-366-8083

Hydrogeologic Inc

Austin, TX

DUNS # 06-202-8290

Hydrogeologic Inc Richland, WA DUNS # 04-562-4272

# Buy Selected Report(s)

# **BUSINESS REGISTRATION**

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF AUG 23 2005:

Par value:

Registered Name: HYDROGEOLOGIC, INC.

Business type: CORPORATION Common stock

Corporation type: NOT AVAILABLE Authorized shares: 100,000

Date incorporated: FEB 11 1987
State of incorporation: VIRGINIA
Filing date: FEB 11 1987
Registration ID: 0299007
Duration: PERPETUAL
Status: MERGED
Status attained: MAR 05 2002

Where filed: STATE CORPORATE COMMISSION, RICHMOND, VA

Registered agent: JOHN RUPNIK, 1155 HERNDON PKWY STE 900, HERNDON, VA, 201700000

Agent appointed: FEB 08 2001

Agent status: ACTIVE

**Principals:** HUYAKORN, PETER S, PRESIDENT

KOOL, JAN B, VICE PRESIDENT RUPNIK, JOHN, VICE PRESIDENT COSTELLO, JAMES P, VICE PRESIDENT

# **OPERATIONS**

01/11/2005

Description: Provides business consulting services, specializing in environmental services (100%).

Terms: Net 30 days. Has 200 account(s). Sells to federal government, state government, and commercial concerns. Territory: United States & Canada.

Employees: 150 which includes officer(s). 80 employed here.

Facilities: Rents 22,000 sq. ft. in one story brick building

Location: Suburban business section on well traveled street.

Branches: Company maintains locations in Virginia, California, Texas, Georgia, Arizona, Kansas, New York,

Tennessee, Nebraska, Wyoming, and Washington.

#### SIC & NAICS

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

87489905 Environmental consultant

Jump to:

**Overview** Scores NAICS:

541690 Other Scientific and Technical Consulting Services

**History & Operations** 

Public Filings

# Banking & Finance

# **KEY BUSINESS RATIOS**

D&B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance. To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

**Payments** 

Based on this number of establishments: 18

# Industry Norms based on 18 establishments

|                             | This Business | Industry Median | Industry Quartile |
|-----------------------------|---------------|-----------------|-------------------|
| Profitability               |               |                 |                   |
| Return on Sales             | UN            | 9.4             | UN                |
| Return on Net Worth         | UN            | 42.4            | UN                |
| Short-Term Solvency         |               |                 |                   |
| Current Ratio               | UN            | 1.6             | UN                |
| Quick Ratio                 | UN            | 1.5             | UN                |
| Efficiency                  |               |                 |                   |
| Assets Sales                | UN            | 44.2            | UN                |
| Sales / Net Working Capital | UN            | 4.8             | UN                |
| Utilization                 |               |                 |                   |
| Total Liabs / Net Worth     | UN            | 110.1           | UN                |

UN = Unavailable

FINANCE

01/11/2005

Sources contacted verified information on January 7, 2005.

# CUSTOMER SERVICE

If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. or visit our website at www.dnb.com.

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